Prudential
VP, Medical Director - Underwriting

Our Business

Prudential Financial, Inc. is a multinational financial services leader with operations in the United States, Asia, Europe, and Latin America. Leveraging its heritage of life insurance and asset management expertise, Prudential is focused on helping individual and institutional customers grow and protect their wealth. The company’s well-known Rock symbol is an icon of strength, stability, expertise and innovation that has stood the test of time. Prudential's businesses offer a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, asset management, and real estate services. For more information, please visit www.prudential.com

The role

The Individual Life division seeks an experienced, enthusiastic physician, with primary care medical experience, who has excellent collaboration, communication, and teaching skills. The position involves analyzing medical risks, researching survival for medical conditions, consulting with underwriters regarding complex medical impairments, teaching and presenting medical seminars to underwriters. The medical director works in a team of other physicians, underwriters and managers on developing medical guidelines and consulting on medical risks.

Primary responsibilities:

- Review medical records of applicants for life insurance to assess mortality risk
- Consult with and train underwriters on the specifics of medical disorders on a case by case basis
- Interpret ECGs and stress tests, review and assess laboratory tests and other requirements from an Insurance Medicine perspective
- Research and conduct formal training seminars for underwriters and external audiences on medical topics
- Interact with producers and attending physicians as case needs warrant
- Research changing medical survival trends and provide input into underwriting guidelines for the in-house underwriting manual

This position is in Plymouth, Minnesota. Remote work is possible for qualified applicant with Insurance Medicine experience.

Your Expertise

What you’ll need to succeed:
• A minimum of three years’ medical experience and 2 years in life insurance
• Current medical license in good standing and appropriate continuing education credits required per year
• Superior skills and enthusiastic approach to teaching
• Experience in internet research identifying relevant medical articles and ability to summarize medical record information
• Highly effective communicator with ability to clearly and concisely articulate ideas both verbally and in writing.
• Proven ability to work collaboratively with other physicians and managers
• A leader who has successfully led work and project teams