

## MEDICAL DIRECTOR

### Job Description

Auto-Owners Insurance Company, a top-rated Insurance Carrier, is seeking an experienced and motivated Medical Director to join our team. This position is based out of our home office in Lansing, Michigan, and would be responsible for building and developing our growing team of medical professionals.

The Medical Director will provide leadership, direction and functional expertise on complex projects and initiatives for the Company Medical Team. Strategic oversight of cases and providing medical expertise to the Claims Division will also be required. The Medical Director will coordinate and advance collaborative partnerships with other divisions as well, such as Human Resources and Underwriting, by applying medical knowledge to support the business needs.

The position requires the following, but is not limited to:

#### Strategy

- Oversee Company medical programs and resources, directing activities with other departments, divisions, and external partners
- Develop and implement initiatives focused on functional restoration and/or return to work for complex chronic pain claimants
- Apply data analytics, predictive models, and industry trends to develop utilization management strategies
- Improve quality and enhance capabilities of Company Medical Team

#### Medical

- Collaborate with associates to provide medical expertise during the investigation, evaluation, and appropriate resolution of individual insurance injury claims, focusing on workers' compensation insurance, personal injury protection insurance, and liability insurance claims
- Review and interpret medical records and evaluate for relatedness to the accident
- Review insurance claims and evaluate the appropriateness and cost-effectiveness of the medical treatment and services
- Perform mortality and morbidity risk assessments as well as assist in projecting medical costs for insurance claims reserving and settlement analysis

#### Organizational Effectiveness

- Work in conjunction with the pharmacy team to manage pharmacy benefit design and pharmacy-related expenditures

- Act as a liaison and advisor for insurance associates communicating with healthcare providers and directly engage with providers when necessary

#### Training/Leadership

- Prepare and deliver training to non-clinical insurance associates using a variety of modalities including but not limited to:
  - Written materials
  - Live presentations
  - WebEx and/or telephonic presentations
- Serve as a resource and provide ongoing education to members of the Company Medical Team
- Maintain a high level of clinical expertise and continuously seek opportunities to expand insurance knowledgebase and advance clinical skills

### **Education & Experience**

- Doctor of Medicine (MD) or Doctor of Osteopathic Medicine (DO) degree with valid unrestricted license or eligible for licensure to practice medicine in the state of Michigan
- Board certified, preferably in one the following specialties:
  - Occupational medicine
  - Orthopedic surgery
  - Physical medicine and rehabilitation (PM&R)
- Minimum of 10 years clinical experience with a strong clinical background in at least one of the following:
  - Orthopedics
  - Occupational medicine
  - Pain management
  - Neurology
  - Rehabilitation
  - Trauma care
- Experience in the following is highly desirable, though not required:
  - Managed care
  - Utilization review
  - Disability insurance
  - Oversight of multidisciplinary teams
  - Academic teaching or preceptorship
- Prior leadership or management experience is required
- Possess a valid driver's license

### **Benefits**

Auto-Owners offers a friendly work environment, structured training program, employee mentoring, competitive salaries and a commitment to a work/life balance. In addition, for full-time associates we offer matching 401(k) retirement plans, fully-funded Pension plan, bonus programs, paid holidays, vacation days, personal days, paid sick leave, and a comprehensive health care plan.

\*Please note that the ability to work in the U.S. without current or future sponsorship is a requirement.

## **Company Description**

Auto-Owners Insurance is a mutual insurance company made up of five property and casualty companies and one life/health/annuity insurer. Established in 1916 and headquartered in Lansing, Michigan, we currently operate in 26 states. Our written premium is nearly \$6 billion, and we are proud to have been ranked among the Fortune 500 every year since 2002. Auto-Owners continues to be recognized for exceptional financial strength and stability among the nation's largest insurers. We partner with independent agencies that sell our products and are consistently acknowledged for our superior customer service to our agents and our policyholders.

To learn more about our company and career opportunities, visit <http://www.auto-owners.com/career-center>.

To apply for this position, click [here](#) for the Medical Director job posting.